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## Article

## Equity premia predictability in the EuroZone

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## ABSTRACT

 In this paper we study the equity premium predictability in eleven EuroZone countries. Besides some traditional predictive variables, we have also chosen two other that, to our knowledge, have never been previously used in the literature: the change in the OECD normalized composite leading indicator, and the change in the OECD business confidence indicator. The models based on the OECD variables outperform the historical average, in particular during the early stages of the recent financial crisis. We also show that the forecasts, based on these predictors, provide substantial utility gains for a mean-variance investor.
 

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## 1. Introduction

 16  
 17 The theme of stock return predictability has been widely studied  
 18 in the financial literature, but it remains highly controversial.  
 19 Some authors argue that macroeconomic and financial variables  
 20 can be used to forecast stock returns, while others assert that the  
 21 evidence of predictability is illusory, because models are unstable  
 22 and could not have been used by an investor to profitably time the  
 23 market. This subject is relevant, not only to financial researchers,  
 24 but also to asset managers and other investors that should take  
 25 into account the potential existence of stock return predictability  
 26 in their investment decisions.

 27 In the United States, there are studies that report the presence of  
 28 stock return predictability, based on a wide set of macroeconomic  
 29 and financial variables, such as the dividend yield (Pettenuzzo  
 30 and Timmermann, 2011; Neely et al., 2014; Lewellen, 2004),  
 31 price dividend ratios (Bingsbergen and Kojien, 2010; Neely et al.,  
 32 2014; Campbell and Yogo, 2006), valuation ratios (Lewellen, 2004;  
 33 Campbell and Yogo, 2006), payout yields (Boudoukh et al., 2007),  
 34 dividend growth ratios (Bingsbergen and Kojien, 2010), price earn-  
 35 ings ratios (Rapach and Wohar, 2006), interest rates (Pettenuzzo  
 36 and Timmermann, 2011; Ang and Bekaert, 2007; Campbell and  
 37 Hamao, 1992), the term spread (Rapach and Wohar, 2006), the  
 38 consumption-wealth ratio (Lettau and Ludvigson, 2001; Guo, 2002;  
 39 Corte et al., 2010; Hahn and Lee, 2006), the output gap (Cooper and  
 40 Priestley, 2009), the ratio of share prices to GDP (Rangvid, 2006),  
 41 the stock variance (Guo, 2002) and expected business conditions  
 42 (Campbell and Diebold, 2009). On the other hand, Goyal and  
 43 Welch (2008) conducted a very comprehensive study of U.S. equity

 44 premium predictability, using a wide set of variables, and con-  
 45 cluded that predictability was restricted to specific time periods,  
 46 and that it disappeared in the most recent part of their sample.

 47 Research on equity premium predictability outside the United  
 48 States is more scarce and focuses mainly on developed countries.  
 49 Papers that address this theme include, among others, Corte et al.  
 50 (2010) (United States, United Kingdom, France and Japan), Harvey  
 51 (1991) (16 OECD countries and Hong Kong), Cutler et al. (1991) (13  
 52 developed countries), Campbell and Hamao (1992) (United States  
 53 and Japan), Ang and Bekaert (2007) (United States, United King-  
 54 dom, Germany and France), Kellard et al. (2010) (United States and  
 55 United Kingdom), Paye and Timmermann (2006) (United States and  
 56 United Kingdom), and Henkel et al. (2011) (G7 countries). Rapach  
 57 et al. (2005) studied stock return predictability in twelve developed  
 58 countries, using a wide set of variables, and concluded that interest  
 59 rates are the most consistent predictors across all countries. Rapach  
 60 et al. (2013) tested the lead-lag relationship between the U.S. and  
 61 several developed stock markets, and found that the United States  
 62 leads international stock markets. To our knowledge, the most  
 63 comprehensive paper on international stock return predictability  
 64 was conducted by Hjalmarsen (2010) who studied 24 developed  
 65 and 16 developing countries. He concluded that short-term inter-  
 66 est rates and term spreads are robust predictors of equity premia  
 67 in developed countries, and that the dividend price ratios also  
 68 show some predictive ability, for both emerging and developed  
 69 countries.

 70 In this paper, we study equity premia predictability in eleven  
 71 EuroZone countries. The EuroZone is formed by a relatively homo-  
 72 geneous group of countries that share a common currency, and  
 73 trade large volumes of goods and services. Furthermore, some of  
 74 these countries were strongly affected by the recent financial crisis,  
 75 and their GDP is still clearly below the pre-crisis level.

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**Table 1**  
Descriptive statistics for country-specific variables.

		AUT	BEL	FIN	FR	GER	GR	IR	IT	NL	PT	SP
EP	Av	0.07	0.17	0.32	0.24	0.29	-0.34	-0.17	0.03	0.38	0.05	0.38
	Std	7.32	5.63	9.24	5.44	6.32	9.42	6.35	6.41	5.32	5.95	6.41
	Max	20.07	14.25	28.03	12.62	18.8	35.61	18.14	21.5	13.01	21.52	16.45
	Min	-36.4	-35.7	-34.5	-17.7	-28.9	-35.9	-25.9	-17.1	-20.6	-22.6	-25.5
DIV	Av	2.24	4.02	2.79	2.59	2.53	2.96	2.49	3.28	3.71	3.37	4.1
	Std	1.01	1.23	1.28	0.95	0.88	1.63	0.71	1.13	0.78	1.16	1.58
	Max	7.45	7.22	7.93	6.21	5.93	7.92	4.39	6.16	6.29	6.44	8.34
	Min	0.73	1.18	0.35	0.65	0.88	0.4	0.82	1.34	1.35	1.03	1.38
STIR	Av	-0.1	-0.15	-0.22	-0.17	-0.1	-0.18	-0.17	-0.21	-0.11	-0.28	-0.26
	Std	0.79	0.8	1.19	0.91	0.78	0.87	2.46	1.12	0.78	1.06	1.06
	Max	2.43	1.68	3.9	2.29	1.91	2.3	28.71	4.76	1.9	3	3.15
	Min	-2.62	-2.62	-4.08	-3.19	-2.62	-3.14	-8.81	-3.78	-2.62	-3.7	-3.44
LTY	Av	-0.11	-0.12	-0.2	-0.15	-0.12	-0.07	-0.08	-0.13	-0.1	-0.1	-0.13
	Std	0.49	0.53	0.81	0.53	0.5	2.16	0.97	0.92	0.52	1.16	0.88
	Max	1.35	1.83	2.69	1.59	1.47	12.31	3.96	2.38	1.48	4.8	2.08
	Min	-1.13	-1.15	-2.92	-1.49	-1.03	-9.82	-2.41	-3.36	-1.32	-3.78	-2.57
NCLI	Av	0	-0.01	-0.01	-0.01	-0.01	-0.01	0	-0.01	0	0	0
	Std	0.19	0.22	0.18	0.2	0.22	0.15	0.17	0.18	0.22	0.21	0.12
	Max	0.45	0.6	0.47	-0.52	0.74	0.37	0.39	0.45	0.66	0.57	0.3
	Min	-0.57	-0.76	-0.39	0.5	-0.91	-0.53	-0.56	-0.62	-1.02	-0.8	-0.39
BCI	Av	-0.01	-0.01	0.01	-0.01	-0.01	-0.01	-0.01	-0.01	-0.01	-0.01	-0.01
	Std	0.17	0.2	0.4	0.17	0.23	0.23	0.53	0.18	0.21	0.21	0.15
	Max	0.35	0.49	0.97	0.47	0.4	0.51	1.18	0.36	0.53	0.48	0.42
	Min	-0.7	-0.71	-1.23	-0.66	-1.04	-0.99	-1.64	-0.69	-1.16	-1.03	-0.51

EP – Equity premia, DIV – Dividend yield, STIR – Short-term interest rate less its twelve month moving average, LTY – Long-term bond yield less its twelve month moving average, NCLI – Monthly change in the OECD normalized composite leading indicator, BCI – Monthly change in the OECD business confidence indicator. Av – Average, Std – Standard deviation, Max – Maximum, Min – Minimum. All the values are in percentage points, except for NCLI and BCI.

We have chosen, as forecasting variables, the dividend yield, the short-term interest rate, the long-term bond yield, the change in the OECD normalized composite leading indicator, and the change in the OECD business confidence indicator. Our choice was motivated by the fact that the dividend yield and the interest rates were widely used in previous studies. Regarding the OECD variables, we intended to test their ability to predict equity premia and, in particular, their effectiveness in anticipating the stock market contraction associated with the recent crisis. The OECD composite leading indicator was developed in the 1970s, and intends to anticipate turning points of the economic activity. OECD chooses component series that have a high economic significance, and that cover a large part of the economy. Monthly series, with a large time span, and that are not subject to frequent revisions are preferred to quarterly series. The series used and their weights vary from country to country, but typically includes the future tendency of production in the manufacturing sector, order books in the manufacturing sector, consumer and business confidence indicators, among many others. The component series are seasonally adjusted and filtered. Finally, each series is normalized, by subtracting from the filtered series its mean, dividing it by the mean absolute deviation and adding 100.

The OECD business confidence indicator is computed from companies' surveys of the manufacturing sector. According to OECD "The Business Confidence Indicators (BCIs) augment the information set of cyclical indicators by providing indicators that can reinforce signals of the Composite Leading Indicators (CLIs), since these indicators tend to have shorter but more stable lead times than the CLIs, and they are subject to little or almost no revision at all". The BCIs are standardized, through a process similar to the one used for CLIs.

Several EuroZone companies have a multinational nature, and obtain a large fraction of their revenues outside their home country. For these firms, EuroZone indicators might be more adequate performance predictors than country-specific indicators. Therefore, we also tried to forecast the equity premia based on the EuroZone composite leading indicator and business confidence indicator.

The rest of this paper is organized as follows. In Section 2, we present the data and the variable definitions. In Section 3, we

describe the methodology. In Section 4, we present the main results and discuss their relevance. Finally, in Section 5, we conclude.

## 2. Data and variable definition

Our dataset comprises monthly data, from January 1988 to December 2012, on eleven EuroZone countries: Austria, Belgium, Finland, France, Germany, Greece, Ireland, Italy, Netherlands, Portugal and Spain. All data are from Datastream, except the OECD normalized composite leading indicator and the OECD business confidence indicator.

The equity premia is computed as the difference between the log stock market total return (MSCI country index in local currency) and the one-month German money market rate.

We considered two types of explanatory variables: country-specific and EuroZone variables.

### 2.1. Country-specific variables

- Dividend yield (DIV) – Dividend yield, over the last 12 months, is computed from the MSCI total returns index and the MSCI price index, using the method described in [Campbell and Viceira \(1999\)](#).
- Short-term interest rate (STIR) – We followed [Rapach et al. \(2005\)](#) and used, as explanatory variable, the difference between 3-month money market rate and its 12 month backward-looking moving average.<sup>1</sup>
- Long-term bond yield (LTY) – Once again, we followed [Rapach et al. \(2005\)](#) and computed the difference between the 10 year government bond yield and its 12 month backward-looking moving average.<sup>2</sup>
- Normalized composite leading indicator (NCLI) – Monthly change of the OECD normalized composite leading indicator.

<sup>1</sup> For Greece and Italy we have used the 3-month treasury-bill rate, because we could not obtain money market data for the entire period.

<sup>2</sup> Long-term bond yield data for Greece begins in September 1992.

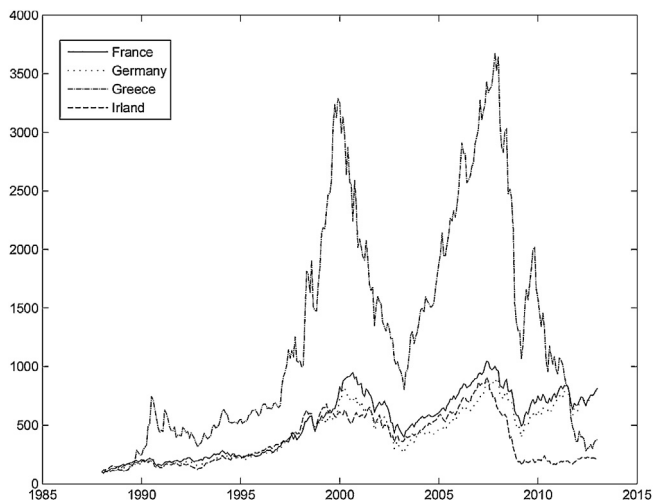


Fig. 1. Normalized total return index.

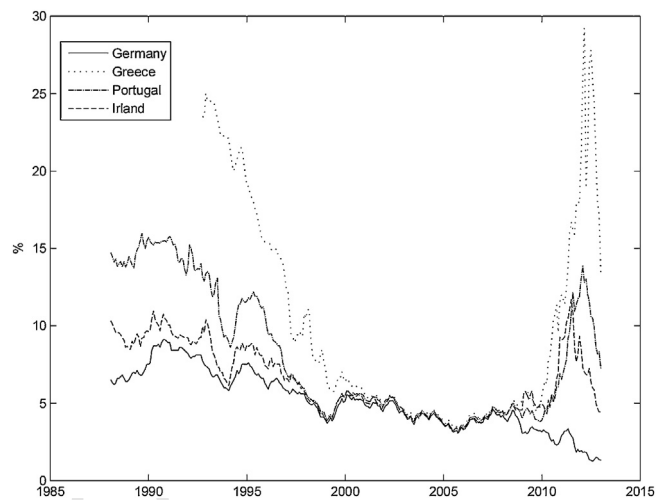


Fig. 2. Long-term bond yield.

143 - Business confidence indicator (BCI) – Monthly change of the busi-  
144 ness confidence indicator.<sup>3</sup>

145 2.2. EuroZone variables

- 146 - Normalized composite leading indicator (NCLI-E) – Monthly
- 147 change of the EuroZone composite leading indicator.
- 148 - Business confidence indicator (BCI-E) – Monthly change of the
- 149 EuroZone business confidence indicator.

150 Table 1 presents some descriptive statistics for the country-  
151 specific variables. The mean equity premium was highest for  
152 Netherlands and Spain, and negative for Greece and Ireland. Even  
153 though the equity premia was negative for both Ireland and Greece,  
154 the stock market performance was very different in these countries.  
155 Fig. 1 shows the total return index evolution for these two countries,  
156 and for the core Eurozone countries (France and Germany). It is  
157 clear that the Greek stock market presented a stellar performance  
158 until the year 2000, and then suffered a large drop in 2002–2003.  
159 It then recovered sharply until the advent of the recent financial  
160 crisis, and then fell sharply again. By contrast, the evolution of the  
161 Irish stock market was much more smooth.

162 The average dividend yield over the period considered ranged  
163 between a minimum of 2.24% for Austria and a maximum of 4.1%  
164 for Spain. Countries that present a larger standard deviation for  
165 the equity premium also tend to exhibit a larger standard deviation  
166 for the dividend yield.

167 The short-term interest rate and the long-term bond yield pre-  
168 sented a downward trend for all the countries over the period  
169 considered. The short-term interest rate for Ireland presents the  
170 largest standard deviation, due to a sharp interest rate rise in  
171 1992, that was quickly reversed. The long-term bond yield con-  
172 verged across countries until the creation of the Euro, but then it  
173 diverged again, following the recent financial crisis, particularly in  
174 the peripheral EuroZone countries. Fig. 2 shows the long-term yield  
175 evolution for the countries that requested financial assistance fol-  
176 lowing the recent financial crisis (Greece, Ireland and Portugal),  
177 and for Germany. It is clear that the long-term yield for Greece,  
178 Ireland and Portugal quickly converged toward the German levels  
179 before the creation of the Euro. Their spread with respect to the  
180 German yield stayed at a low level, until 2008, and then it in-  
creased sharply.

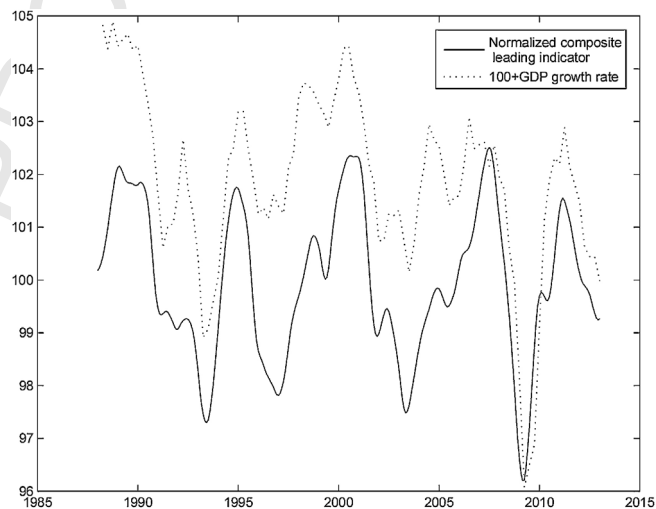


Fig. 3. Normalized composite leading indicator and GDP growth rate over the previous year for France.

181 The mean values of the changes in the OECD normalized com-  
182 posite leading indicators and business confidence indicator are  
183 close to zero for all the countries, because, over several economic  
184 cycles, positive changes tend to alternate with negative changes.  
185 Fig. 3 presents the normalized composite leading indicator for  
186 France and the change in GDP over the previous year, to which we  
187 added 100, in order to make the figure easier to read. It is clear that  
188 the leading indicator tends to anticipate changes in the economic  
189 cycle. It changes direction before GDP. Even though we used France  
190 as an example, the pattern for the other countries is similar.

191 Table 2 presents the descriptive statistics for the EuroZone indi-  
192 cators. Their mean is also close to zero, but their standard deviation  
193 is slightly lower than the standard deviations for most country-  
194 specific OECD indicators.

Table 2  
Descriptive statistics for EuroZone variables.

	Average	Std. deviation	Maximum	Minimum
NCLI-E	-0.01	0.17	0.51	-0.65
BCI-E	-0.01	0.18	0.34	-0.82

NCLI-E – Monthly change in the OECD normalized composite leading indicator, BCI-E – Monthly change in the OECD business confidence indicator.

<sup>3</sup> Data for Finland begins in September 1992, and for Ireland ends in April 2008.

3. Methodology

According to Inoue and Kilian (2005) in-sample test of stock return predictability is more powerful than out-of-sample tests, because the former uses the full sample to fit the models. However, an investor is probably more interested in the out-of-sample performance of the models, which might provide useful information for his investment decisions. Therefore, we have chosen to present both in-sample and out-of-sample tests of stock return predictability.

3.1. In-sample

We based our analysis of equity premium predictability on the following regression:

$$r_{i,t+1} = \alpha_i + \Theta_i X_{i,t} + \varepsilon_{i,t+1} \tag{1}$$

where  $r_{i,t+1}$  is the equity premium, for country  $i$  ( $i = 1, \dots, N$ ), from the end of month  $t$  to the end of month  $t+1$ ,  $X_{i,t}$  is a vector of explanatory variables, for country  $i$ , at the end of month  $t$ ,<sup>4</sup> and  $\varepsilon_{i,t+1}$  is a zero-mean disturbance term for country  $i$ . We considered both univariate regressions, in which  $X_{i,t}$  comprises only one explanatory variable, and multivariate regressions. We estimated two kinds of multivariate regressions for each country: in the first one (“kitchen sink”) we included all the country-specific variables, and in the second one (model selection) we selected amongst the  $2^k-1$  models (where  $k$  represents the number of country-specific variables), comprising all the possible combinations of explanatory variables, at each time  $t$ , the best one according to the Akaike information criterion. All the models were estimated by ordinary least squares, with heteroskedasticity-robust standard errors (White, 1980).

As has been pointed out by Stambaugh (1999), direct inferences, based on the OLS estimates, may produce misleading conclusions. This author has shown that whenever the predictors follow an AR(1) process whose disturbances are negatively correlated with the regression innovations, then the slope coefficient’s estimator and the  $t$ -statistic are biased upward, which implies that the null hypothesis of no predictability is rejected too often.

In order to circumvent the Stambaugh bias problem, and increase the robustness of our results, we based our inferences on the  $p$ -values derived from the wild bootstrap procedure, described in Gonçalves and Kilian (2004) and Rapach et al. (2013). This method generates a set of simulated time series, under the null hypothesis of no predictability, and its implementation requires that we:

1. Compute the residuals from the OLS estimates of Eq. (1)

$$\hat{\varepsilon}_{i,t+1} = r_{i,t+1} - (\hat{\alpha}_i + \hat{\Theta}_i X_{i,t}) \tag{2}$$

where  $(\hat{\alpha}_i, \hat{\Theta}_i)$  are the OLS estimates.

2. Estimate a VAR(1), for each country and explanatory variable, using Amihud et al. (2009) reduced-bias estimation method

$$X_{i,t+1} = \Phi_i + \Psi_i X_{i,t} + v_{i,t+1} \tag{3}$$

and compute the residuals, using the estimates  $(\hat{\Phi}_i, \hat{\Psi}_i)$ :

$$\hat{v}_{i,t+1} = X_{i,t+1} - (\hat{\Phi}_i + \hat{\Psi}_i X_{i,t}) \tag{4}$$

3. Generate a pseudo-sample, under the null hypothesis of no predictability

$$r_{i,t+1}^* = \bar{r}_i + \hat{\varepsilon}_{i,t+1} \omega_{t+1} \tag{5}$$

$$X_{i,t+1}^* = \hat{\Phi}_i^c + \hat{\Psi}_i^c X_{i,t}^* + \hat{v}_{i,t+1}^c \omega_{t+1} \tag{6}$$

where  $\bar{r}_i$  is the sample mean of  $r_i$ ,  $X_{i,1}^* = X_{i,1}$  and  $\omega_{t+1}$  is a draw from the standard normal distribution. We repeat step 3 one thousand times, in order to generate 1000 pseudo-samples.

4. Finally, we estimate Eq. (1), for each of the pseudo-samples, and compute the corresponding  $t$ -statistics for the slope coefficients, and  $\chi^2$ -statistics in order to test the null hypothesis that no predictor is significant in the multivariate regressions.

3.2. Out-of-sample

The out-of-sample forecast uses only the data available until the time at which the forecast is made. The first prediction period is month 121, that is, we used the first 120 observations to estimate the model parameters, in order to predict the equity premium at month 121

$$\hat{r}_{i,121} = \hat{\alpha}_i^{120} + \hat{\Theta}_i^{120} X_{i,120} \tag{7}$$

Then, we re-estimated the model using 121 observations, and computed the predicted equity premium at month 122

$$\hat{r}_{i,122} = \hat{\alpha}_i^{121} + \hat{\Theta}_i^{121} X_{i,121} \tag{8}$$

We repeated this procedure until the end of the sample.

We used several measures that complement one another, in order to evaluate the value of the forecasts. We computed the pseudo  $R$ -squared out-of sample to evaluate if the predictions are close to the realized equity premia, in a mean-square sense. The statistical significance of the pseudo  $R$ -squared out-of-sample was tested using the MSPE-adjusted statistic. The Pesaran and Timmerman sign test aims to test if the predictors anticipate correctly the direction of stock market changes. Finally, we computed the utility gains that an investor who based his portfolio choice in the predictions would have obtained, in order to test the economic value of the forecasts. A brief description of these tests is presented in the next subsections.

3.2.1. Pseudo  $R^2$  out-of-sample

This measure is based on the comparison of the mean-squared prediction error (MSPE) from the model and the MSPE from the historical mean, computed using only the information up to the date at which the forecast is made

$$R_{OOS}^2 = 1 - \frac{MSPE^{mod}}{MSPE^{mean}} \tag{9}$$

where  $MSPE^{mod}$  represents the MSPE from the model, and  $MSPE^{mean}$  is the MSPE from the historical mean. Note that if the forecast based on the model outperforms the forecast based on the historical mean, in a mean-square sense, then  $R_{OOS}^2$  will be positive.

3.2.2. MSPE-adjusted statistic

This test is an approximately normal modified version of McCracken (2007) MSE-F statistic, which is used to test the null hypothesis that the unrestricted model MSPE is equal to the restricted model MSPE, against the one-sided alternative hypothesis that the former MSPE is lower than the later. The most convenient way to implement this test is to compute

$$\hat{J}_{i,t} = (r_{i,t} - \hat{r}_{i,t}^{mean})^2 - [(r_{i,t} - \hat{r}_{i,t}^{mod})^2 - (\hat{r}_{i,t}^{mean} - \hat{r}_{i,t}^{mod})^2] \tag{10}$$

where  $\hat{r}_{i,t}^{mod}$  is the equity premium prediction for country  $i$ , at month  $t$ , based on the model, and  $\hat{r}_{i,t}^{mean}$  is the equity premium prediction for country  $i$ , at month  $t$ , based on the historical mean. The MSPE-adjusted statistic is computed by regressing  $\hat{J}_{i,t}$  on a constant, and

<sup>4</sup> We used month  $t - 2$  data for the OECD normalized composite leading indicator, and month  $t - 1$  for the OECD business confidence indicator, because these variables are only available with a 2-month and 1-month lags, respectively.

using the resulting  $t$ -statistic for a zero coefficient. The null hypothesis of equal predictive ability is rejected, at the 5% confidence level, if the  $t$ -statistic exceeds 1.645 (one-sided test).

### 3.2.3. Pesaran and Timmermann sign test

The Pesaran and Timmermann (1992) nonparametric sign test is designed to evaluate if the model forecasts have the same sign as the variable that is being predicted. The test is computed as follows:

$$PT = \frac{T^{*1/2}(H - F)}{[\hat{\pi}(1 - \hat{\pi})/\pi(1 - \pi)]} \quad (11)$$

where  $T^{*1/2}$  is the number of observations in the forecast period,  $H$  is the probability of correctly predicting the sign of positive equity premia,  $F$  is the probability of incorrectly predicting the sign of negative equity premia,  $\pi$  is the probability that the equity premium is positive, and  $\hat{\pi}$  is the probability that the predicted equity premium is positive. The PT test is one-sided and asymptotically follows a standard normal distribution.

### 3.2.4. Utility gains

The previous performance evaluation measures are statistical in nature, and do not necessarily bear a direct relation with the benefits of forecasting the equity premium for an investor. In order to assess the economic value of the predictions, we compute the utility gains for a mean-variance investor, who incorporates the models' predictions in his investment decisions. We assume that the investor can choose between two types of investments, stock market and the riskless asset and, as in Campbell and Thompson (2008), we consider that the fraction of wealth invested in equities can neither exceed 150% nor fall below 0% (no short-selling).

A mean-variance investor from country  $i$ , with coefficient of relative risk aversion  $\gamma$ , who forecasts the equity premium using the historical average, will invest a fraction  $w_{i,t}^{\text{mean}}$  of his wealth in equities, at each month  $t$

$$w_{i,t}^{\text{mean}} = \frac{1}{\gamma} \frac{\hat{\mu}_{i,t+1}^{\text{mean}}}{\hat{\sigma}_{i,t+1}^2} \quad (12)$$

where  $\hat{\sigma}_{i,t+1}^2$  is the rolling window (60 month) estimate of the variance of stock returns. Over the out-of-sample period, an investor who follows this strategy obtains an average utility

$$\hat{v}_i^{\text{mean}} = \hat{\mu}_{i,\text{mean}} - \frac{1}{2} \gamma \hat{\sigma}_{i,\text{mean}}^2 \quad (13)$$

where  $\hat{\mu}_{i,\text{mean}}$  and  $\hat{\sigma}_{i,\text{mean}}^2$  represent the sample average and variance, respectively, over the out-of-sample period, for the portfolio formed using only information about the historical mean.

The optimal portfolio weight and the average utility for a country  $i$  investor that bases his investment decisions on the predictive model are

$$w_{i,t}^{\text{mod}} = \frac{1}{\gamma} \frac{\hat{\mu}_{i,t+1}^{\text{mod}}}{\hat{\sigma}_{i,t+1}^2} \quad (14)$$

$$\hat{v}_i^{\text{mod}} = \hat{\mu}_{i,\text{mod}} - \frac{1}{2} \gamma \hat{\sigma}_{i,\text{mod}}^2 \quad (15)$$

where  $\hat{\mu}_{i,\text{mod}}$  and  $\hat{\sigma}_{i,\text{mod}}^2$  are the sample average and variance, respectively, over the out-of-sample period, for the portfolio formed using the predictive model.

The net average benefit per month for an investor who uses the predictive model is

$$\Delta U = \hat{v}_i^{\text{mod}} - \hat{v}_i^{\text{mean}} \quad (16)$$

and can be interpreted as the average monthly fee that an investor from country  $i$  would be willing to pay to have access to the model's forecasts.

**Table 3**

Univariate regressions' slope coefficients for 11 EuroZone countries (AUT – Austria, BEL – Belgium, FIN – Finland, FR – France, GER – Germany, GR – Greece, IR – Ireland, IT – Italy, NL – Netherlands, PT – Portugal, SP – Spain).

	DIV	STIR	LTY	NCLI	BCI
AUT	0.59	−0.23	−1.36	6.77 <sup>a</sup>	7.11 <sup>a</sup>
BEL	0.51 <sup>b</sup>	−0.8 <sup>b</sup>	−1.76 <sup>a</sup>	2.26	1.3
FIN	0.32	−0.67 <sup>b</sup>	−0.73	9.56 <sup>a</sup>	4.12 <sup>a</sup>
FR	0.3	−0.39	−0.88	3.86 <sup>a</sup>	2.94
GER	0.52	−0.4	−0.97	3.65 <sup>a</sup>	3.95 <sup>a</sup>
GR	0.72 <sup>a</sup>	−0.55	−0.64 <sup>b</sup>	4.69	1.62
IR	1.58 <sup>a</sup>	−0.04	−0.59 <sup>b</sup>	5.85 <sup>b</sup>	0.05
IT	0.02	−0.15	−0.45	3.6 <sup>b</sup>	5.19 <sup>b</sup>
NL	0.56 <sup>b</sup>	−0.65 <sup>b</sup>	−1.2 <sup>a</sup>	3.08 <sup>b</sup>	3.51 <sup>b</sup>
PT	0.75 <sup>a</sup>	−0.39	−0.59 <sup>b</sup>	3.46 <sup>a</sup>	4.62 <sup>a</sup>
SP	0.16	−0.4	−0.58	6.35 <sup>b</sup>	0.94

<sup>a</sup> Significant at 1%.

<sup>b</sup> Significant at 5%.

## 4. Results

### 4.1. Country-specific predictors

#### 4.1.1. In-sample

In this subsection, we present the main results of the predictive regressions, in sample, using country-specific data. Table 3 displays the slope coefficients of the univariate regressions, for each country and predictive variable. Most coefficients have the expected sign. The equity premia are positively related with the dividend yields, the changes in the OECD composite leading indicators and business confidence indicators, and negatively related with the short-term interest rates (Greece is the only exception) and the long-term bond yields. We also present the statistical significance of each slope coefficient (one-sided test), computed from the wild bootstrap procedure described above. Analyzing the results by predictor, we conclude that the change in the OECD composite leading indicator has the best performance (significant in 9 countries at the 5% level). The remaining variables also exhibit some explanatory power (between three significant coefficients for the short-term interest rate and six for the change in the OECD business confidence indicator). Note also that, for each country, there is, at least, one significant predictor.

Columns 1–5 of Table 4 report the in-sample  $R$ -squared values for the univariate regressions, whereas the last column presents the in-sample  $R$ -squared for the “kitchen sink” model (the model that includes all the country-specific predictors). Amongst the univariate regressions, the OECD predictors exhibit the best performance,

**Table 4**

In-sample  $R$ -squared for 11 EuroZone countries (AUT – Austria, BEL – Belgium, FIN – Finland, FR – France, GER – Germany, GR – Greece, IR – Ireland, IT – Italy, NL – Netherlands, PT – Portugal, SP – Spain) and 6 models (DIV – dividend yield, STIR – short-term interest rate, LTY – long-term yield, NCLI – change in the OECD composite leading indicator, BCI – change in the business confidence indicator, KS – “kitchen sink”).

	DIV (%)	STIR (%)	LTY (%)	NCLI (%)	BCI (%)	KS (%)
AUT	0.65	0.06	0.82	3.13 <sup>b</sup>	2.92 <sup>a</sup>	5.61
BEL	1.26	1.3 <sup>b</sup>	2.85 <sup>a</sup>	1.05	0.36	5.39 <sup>b</sup>
FIN	0.19	0.73	0.41	3.3 <sup>a</sup>	3.09 <sup>b</sup>	5.18 <sup>b</sup>
FR	0.27	0.42	0.74	4.54 <sup>b</sup>	2.03	3.28
GER	0.52	0.24	0.59	1.68 <sup>b</sup>	2 <sup>b</sup>	4.04 <sup>b</sup>
GR	4.67 <sup>b</sup>	0.22	2.07	0.52	0.14	4.42
IR	3.14 <sup>a</sup>	0.02	0.8	2.62 <sup>b</sup>	0.01	4.19
IT	0.01	0.07	0.43	2.4	3.24 <sup>b</sup>	2.74
NL	1.39	0.91	1.38 <sup>b</sup>	1.61	1.91 <sup>b</sup>	5.37 <sup>a</sup>
PT	2.1 <sup>b</sup>	0.47	1.3 <sup>b</sup>	1.44 <sup>b</sup>	2.5 <sup>a</sup>	4.27 <sup>b</sup>
SP	0.14	0.44	0.64	1.41	0.05	2.91

<sup>a</sup> Significant at 1%.

<sup>b</sup> Significant at 5%.

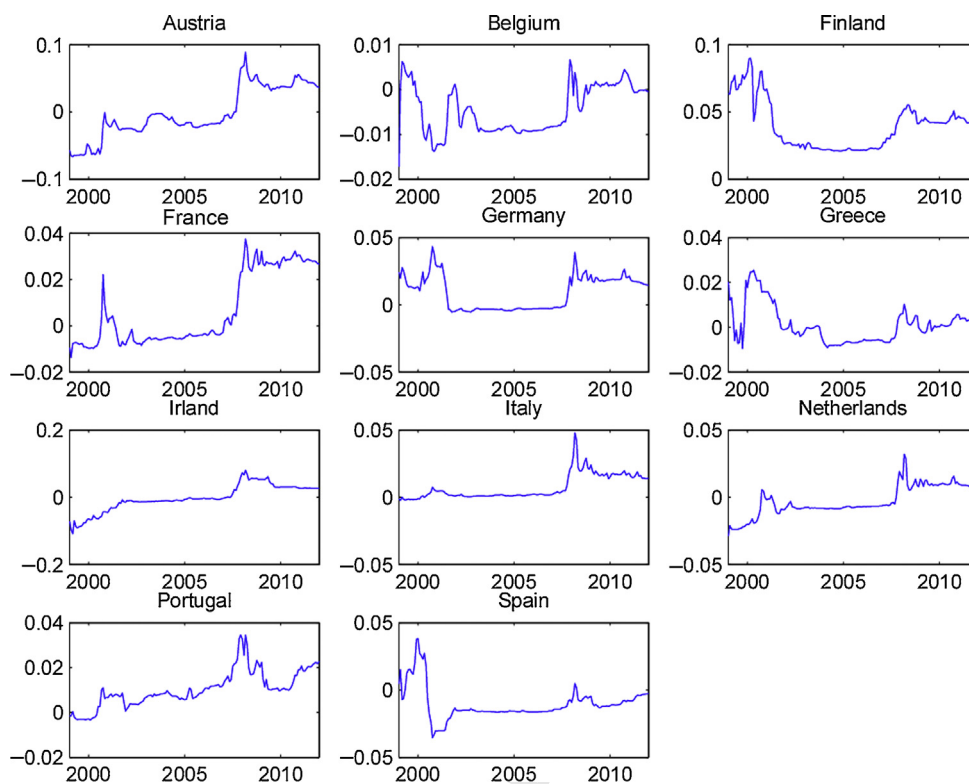


Fig. 4.

with 6 significant  $R$ -squared. The dividend yield and the long-term bond yield are significant for 3 countries each, and the short-term interest rate is significant only for Belgium. Regarding the “kitchen sink” model, there are 5 significant  $R$ -squared. This kind of model usually fits the data better than univariate models in-sample, but its out-of-sample performance is often disappointing, due to data overfitting (see, for example, Goyal and Welch, 2008).

#### 4.1.2. Out-of-sample

In this subsection we present the out-of-sample statistical and economic performance measures, for both the univariate and the multivariate models. Table 5 displays the  $R$ -squared out-of-sample for the univariate models (columns 1–5), the kitchen sink model (column 6), and the best model selected according to the Akaike

Table 5

Out-of sample  $R$ -squared for 11 EuroZone countries (AUT – Austria, BEL – Belgium, FIN – Finland, FR – France, GER – Germany, GR – Greece, IR – Ireland, IT – Italy, NL – Netherlands, PT – Portugal, SP – Spain) and 7 models (DIV – dividend yield, STIR – short-term interest rate, LTY – long-term yield, NCLI – change in the OECD composite leading indicator, BCI – change in the business confidence indicator, KS – “kitchen sink”, AIC – Akaike information criterion).

	DIV (%)	STIR (%)	LTY (%)	NCLI (%)	BCI (%)	KS (%)	AIC (%)
AUT	-2.58	-2.61	1.25 <sup>a</sup>	3.52 <sup>b</sup>	3.44 <sup>b</sup>	1.1 <sup>b</sup>	3.17 <sup>b</sup>
BEL	-0.05	1.4 <sup>a</sup>	2.34 <sup>a</sup>	-0.01	-0.21	-0.38	2.46 <sup>b</sup>
FIN	-1.19	0.41	-0.2	3.64 <sup>a</sup>	3.18 <sup>b</sup>	-2.66	5.85 <sup>b</sup>
FR	-1	0.43	-0.25	2.33 <sup>b</sup>	0.76	-0.65	2.61 <sup>b</sup>
GER	-0.44	-0.24	-0.32	1.28	2.07 <sup>b</sup>	-1.17	1.32 <sup>b</sup>
GR	4.67 <sup>a</sup>	-0.27	0.01	0.3	-0.6	-2.44	-1.43
IR	3.66 <sup>a</sup>	0.18	0.03	2.24	-0.68	2.67 <sup>b</sup>	3.55 <sup>b</sup>
IT	-0.75	-0.17	0.14	1.07	2.71 <sup>b</sup>	0.97	2.87 <sup>b</sup>
NL	1.15	0.85 <sup>b</sup>	0.5	0.64	1.68 <sup>b</sup>	1.3 <sup>b</sup>	3.31 <sup>a</sup>
PT	0.78 <sup>b</sup>	0.66 <sup>b</sup>	1.45 <sup>b</sup>	1.9 <sup>b</sup>	3.33 <sup>a</sup>	-1.07	1.25 <sup>b</sup>
SP	-0.68	0.55	-0.28	1.6 <sup>b</sup>	-0.41	-1.39	-1.56

<sup>a</sup> Significant at 1%.

<sup>b</sup> Significant at 5%.

information criterion (column 7). Amongst the univariate models, the best is the one based on the OECD business confidence indicator, with 6 significant  $R$ -squared. The change in OECD normalized composite leading indicator also exhibits a good out-of-sample predictive ability (6 significant  $R$ -squared and 1 negative). The results for the remaining variables provide mixed evidence of predictability, with some significant  $R$ -squares, but some negative ones also.

To our knowledge, the OECD predictors, which present a good out-of-sample performance, have not previously been used in the equity premium forecast literature. Therefore, it is interesting to analyze if their forecasting ability is restricted to some particular part of the sample. In order to accomplish this objective, we show, in Figs. 4 and 5, the cumulative out-of-sample  $R$ -squared, for these variables, in every country. That is, for each month, we compute the difference between the cumulative mean forecast error from the forecasts based on the historical mean, and the cumulative mean forecast error from the predictive model, and then we divide this difference by the cumulative mean forecast error from the forecasts based on the historical mean. The model based on the predictive variables outperforms (underperforms) the historical average in periods at which the line in the figure increases (decreases).

Fig. 4 presents the graphs for the OECD normalized composite leading indicator. It is clear that, for most countries, this indicator presented a very good performance during the early months of the recent financial crisis. Although we cannot draw definitive conclusions from this relatively short out-of-sample period (roughly 15 years), this variable seems to be a promising indicator of the stock market downturn at the beginning of economic contractions. Fig. 5 displays the graphs for the OECD business confidence indicator. Even though the OECD business confidence indicator has some ability to predict stock market contractions, it seems weaker than the one for the OECD composite leading indicator.

Regarding the multivariate models, the model chosen according to the Akaike information criterion clearly exhibits the best overall performance, with nine significant  $R$ -squared, and the “kitchen

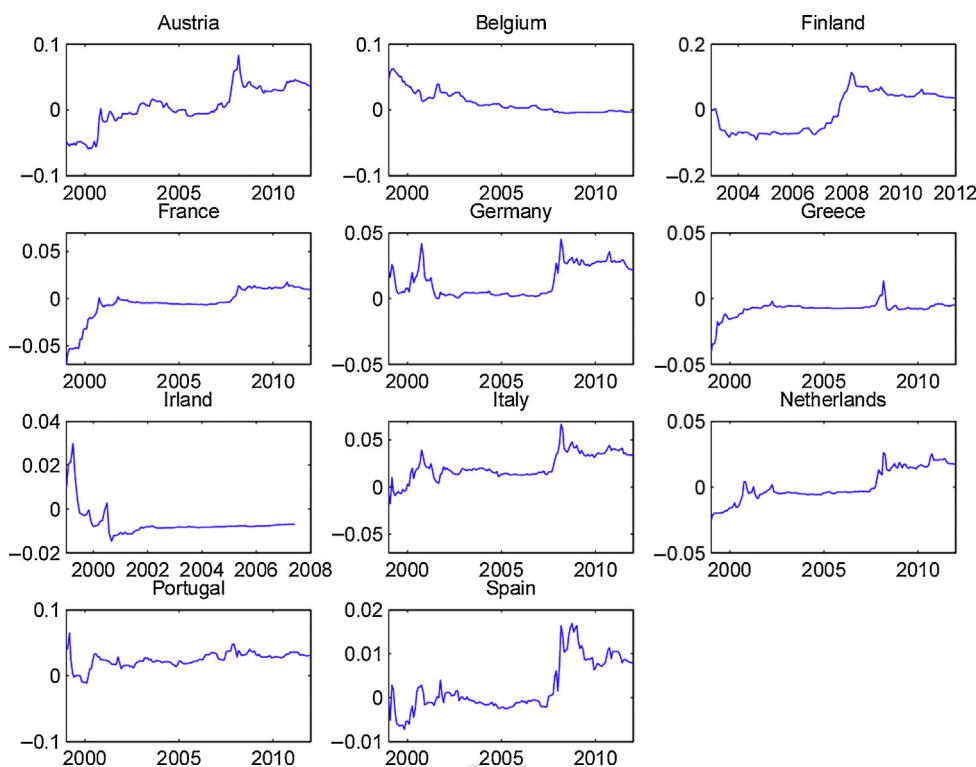


Fig. 5. Recursive R-squared-OECD business confidence indicator.

sink” model generally presents a poor predictive ability, probably due to data overfitting.

Table 6 displays the results of the Pesaran and Timmermann (1992) sign test. Curiously, multivariate models perform better according to this criterion than univariate ones. In particular, the “kitchen sink” model, that has a modest performance, when measured by the R-squared out-of-sample, exhibits a good ability to predict the sign of the equity premia (almost all the test results are positive, and five are significant at the 5% level). Amongst the univariate models, the dividend yield is the best predictor followed by the OECD normalized composite leading indicator. Overall, there is a mild degree of predictability of the equity premia signs.

Table 7 presents the annualized utility gains, which could have been obtained by a mean-variance investor that incorporates the models’ forecasts in his investment decisions. Most utility gains

are positive and some are quite high, which means that, generally, these predictors provide economically significant benefits. For three of the predictive models (long-term bond yield, OECD normalized composite leading indicator, OECD business confidence indicator) the utility gains are positive for every country, and some of these gains are considerable, exceeding 10%. Note also that the strategy that selects the best model according to the Akaike information criterion provides positive utility gains for every country except Greece.

#### 4.2. EuroZone predictors

In this subsection we present the in-sample and out-of-sample performance measures of the explanatory regressions that use EuroZone variables. We considered both univariate regressions and multivariate regressions, where both EuroZone predictors were included simultaneously.

From Table 8, we see that all the slope coefficients are positive, as expected, which implies that an improvement in the EuroZone economic indicators has a positive impact on stock markets’ performances. There is a considerable number of significant in-sample R-squared for the univariate regression (6 significant R-squared, at the 5% confidence level), mainly in the core EuroZone countries. This result is not surprising, given that these countries’ stock markets include a substantial number of multinational companies, whose performance depends on the economic health of the EuroZone as a whole. Regarding the regressions that include both predictors, there is only one significant R-squared. Changes in the EuroZone composite leading indicator and business confidence indicator are highly correlated, which decreases the value added of using both predictors in the same regression.

Table 9 presents the out-of-sample results for the EuroZone predictors. Amongst the univariate regressions, more than half of the R-squared are significant. Note that there is a high degree of consistency between the in-sample and out-of-sample results. That is, most of the countries with significant R-squared in-sample have

Table 6

Pesaran and Timmermann sign test for 11 EuroZone countries (AUT – Austria, BEL – Belgium, FIN – Finland, FR – France, GER – Germany, GR – Greece, IR – Ireland, IT – Italy, NL – Netherlands, PT – Portugal, SP – Spain) and 7 models (DIV – dividend yield, STIR – short-term interest rate, LTY – long-term yield, NCLI – change in the OECD composite leading indicator, BCI – change in the business confidence indicator, KS – “kitchen sink”, AIC – Akaike information criterion).

	DIV	STIR	LTY	NCLI	BCI	KS	AIC
AUT	1.41	1.21	0.78	0.73	-0.43	0.84	2.18 <sup>b</sup>
BEL	2.95 <sup>a</sup>	0.96	1.91 <sup>b</sup>	-0.49	-1.27	1.86 <sup>b</sup>	1.31
FIN	0.46	0.35	0.6	2.75 <sup>a</sup>	0.83	1.11	1.98 <sup>b</sup>
FR	1.14	-0.13	-0.57	1.55	0.58	1.45	1.61
GER	1.43	1.73 <sup>b</sup>	0.02	1.23	0.37	1.8 <sup>b</sup>	-0.52
GR	3.88 <sup>a</sup>	0.99	1.59	0.85	-0.62	2.48 <sup>a</sup>	2.27 <sup>b</sup>
IR	2.63 <sup>a</sup>	1.38	-0.05	1.08	1.06	0.68	1.61
IT	0.14	-0.66	0.73	1.24	1.01	0.88	-0.23
NL	1.32	1.81 <sup>b</sup>	0.13	1.9 <sup>b</sup>	0.53	2.07 <sup>b</sup>	0.97
PT	2.94 <sup>a</sup>	0.63	0.15	2.31 <sup>b</sup>	2.54 <sup>a</sup>	2.96 <sup>a</sup>	1.36
SP	1.65 <sup>b</sup>	1.16	0.73	1.01	0.83	-0.04	-0.02

<sup>a</sup> Significant at 1%.

<sup>b</sup> Significant at 5%.



**Table 7**  
Annualized utility gains for 11 EuroZone countries (AUT – Austria, BEL – Belgium, FIN – Finland, FR – France, GER – Germany, GR – Greece, IR – Ireland, IT – Italy, NL – Netherlands, PT – Portugal, SP – Spain) and 7 models (DIV – dividend yield, STIR – short-term interest rate, LTY – long-term yield, NCLI – change in the OECD composite leading indicator, BCI – change in the business confidence indicator, KS – “kitchen sink”, AIC – Akaike information criterion).

	DIV (%)	STIR (%)	LTY (%)	NCLI (%)	BCI (%)	KS (%)	AIC (%)
AUT	−3.48	4.44	1.68	9.36	9.72	11.04	10.44
BEL	14.04	−2.64	0.42	9.36	5.64	9.6	15.84
FIN	4.68	−5.52	4.2	10.8	9.12	12.96	12.84
FR	7.32	0.74	4.32	13.08	6.72	8.88	9.36
GER	0.78	0.34	4.44	10.44	10.44	2.64	10.56
GR	14.4	−0.39	4.08	9.84	7.08	−2.88	−1.11
IR	10.44	7.44	7.44	9.12	4.32	8.64	7.32
IT	7.08	3.96	4.2	6.72	7.2	6.24	6.72
NL	9.96	−3.24	3.36	10.92	8.52	9	12.6
PT	0.65	−3.72	0.08	5.88	6	0.88	4.32
SP	4.32	−0.52	1.8	11.88	4.2	7.56	13.44

**Table 8**  
Univariate regressions' slope coefficients and in-sample *R*-squared for 11 Eurozone countries (AUT – Austria, BEL – Belgium, FIN – Finland, FR – France, GER – Germany, GR – Greece, IR – Ireland, IT – Italy, NL – Netherlands, PT – Portugal, SP – Spain).

	NCLI-E		BCI-E		Both
	Beta	<i>R</i> <sup>2</sup> (%)	Beta	<i>R</i> <sup>2</sup> (%)	<i>R</i> <sup>2</sup> (%)
AUT	6.63 <sup>b</sup>	2.44 <sup>b</sup>	6.71 <sup>a</sup>	2.69 <sup>b</sup>	2.7 <sup>b</sup>
BEL	4.71 <sup>b</sup>	2.11	3.58	1.31	2.38
FIN	6.11 <sup>b</sup>	1.3	4.56	0.78	1.51
FR	4.77 <sup>a</sup>	2.21 <sup>b</sup>	3.99 <sup>b</sup>	1.65 <sup>b</sup>	2.24
GER	5.42 <sup>a</sup>	2.17 <sup>b</sup>	4.93 <sup>a</sup>	1.97 <sup>b</sup>	2.18
GR	4.57	0.56	3.76	0.43	0.57
IR	5.33 <sup>b</sup>	2.04	4.2 <sup>b</sup>	1.36	2.21
IT	5.33 <sup>b</sup>	2.01 <sup>b</sup>	4.95 <sup>b</sup>	1.98 <sup>b</sup>	2.04
NL	4.77 <sup>a</sup>	2.37 <sup>b</sup>	3.83 <sup>b</sup>	1.65 <sup>b</sup>	2.51
PT	4.5 <sup>a</sup>	1.68 <sup>b</sup>	4.23 <sup>a</sup>	1.62 <sup>b</sup>	1.71
SP	2.44	0.43	1.92	0.28	0.47

<sup>a</sup> Significant at 1%.

<sup>b</sup> Significant at 5%.

**Table 9**  
Out-of-sample *R*-squared, Pesaran and Timmerman sign test and utility gains for 11 Eurozone countries (AUT – Austria, BEL – Belgium, FIN – Finland, FR – France, GER – Germany, GR – Greece, IR – Ireland, IT – Italy, NL – Netherlands, PT – Portugal, SP – Spain).

	NCLI-E			BCI-E			Both		
	<i>R</i> <sup>2</sup> (%)	PT	ΔUT (%)	<i>R</i> <sup>2</sup> (%)	PT	ΔUT (%)	<i>R</i> <sup>2</sup> (%)	PT	ΔUT (%)
AUT	2.37	0.37	9.36	3.3 <sup>b</sup>	0.22	8.52	2.27	1.05	9
BEL	1.08	0.11	11.16	0.85	−0.2	9.6	1.21	−0.16	10.44
FIN	0.94 <sup>b</sup>	0.46	9.48	0.15	1.77 <sup>b</sup>	6.84	−2.84	1.15	6.72
FR	2.49 <sup>b</sup>	0.85	12.36	2.15 <sup>b</sup>	0.41	9.12	1.76	1.83 <sup>b</sup>	13.08
GER	2.16 <sup>b</sup>	1.3	11.04	2.05 <sup>b</sup>	−0.52	9.72	0.82	1.29	10.08
GR	0.01	1.21	9.24	0.02	−0.5	5.88	−0.63	0.94	5.12
IR	1.73 <sup>b</sup>	0.84	5.52	0.91	0.89	4.32	0.35	0.05	4.32
IT	2.69 <sup>b</sup>	1.44	8.76	2.46 <sup>b</sup>	−0.02	7.08	0.93	0.26	7.92
NL	2.13 <sup>b</sup>	1.41	10.8	1.52 <sup>b</sup>	0.53	9.6	1.54	0.57	12.36
PT	1.9 <sup>b</sup>	2.76 <sup>a</sup>	6.12	1.9 <sup>a</sup>	1.72 <sup>b</sup>	5.4	0.77	2.4 <sup>a</sup>	1.56
SP	−0.59	0.04	6.12	−0.42	−0.47	5.28	−2.04	0.33	6.48

<sup>a</sup> Significant at 1%.

<sup>b</sup> Significant at 5%.

also significant out-of-sample *R*-squared. For the model that uses both variables, there is no evidence of out-of-sample predictive ability, based on the *R*-squared out-of-sample. Probably, the fact that the explanatory variables are highly positive correlated renders the estimated parameters unstable.

The results of the Pesaran and Timmermann sign test reveal that there is weak evidence of equity premia sign predictability. There is only one significant test value for the composite leading indicator model, and two for the models based on the business confidence indicator and on both predictors.

Columns 3, 6 and 9 exhibit the utility gains for a mean-variance investor. Even though the statistical evidence of predictability is mixed, an investor could have obtained substantial economic benefits, if he had used these predictive models. Utility gains are

positive in almost every country, and often exceed 5% annually. We may conclude that the correlation between the statistical and economic performance measures is far from perfect.

## 5. Conclusions

In this paper we have shown that there is evidence of both in-sample and out-of-sample equity premia predictability, in most EuroZone countries. Amongst the univariate regressions, the new variable that we have proposed – the change in the OECD normalized composite leading indicator – exhibits the best overall performance. The performance of the strategy that selects the best model according to Akaike information criterion, using only information

that is available up to the time at which the forecast is made, is very consistent, and delivers substantial economic benefits.

We have also shown that, for the vast majority of the countries and models considered, a mean-variance investor could have obtained utility gains, if he had based his decisions on the models' forecasts. Furthermore, we found that there is no evidence of a direct relation between the statistical performance and the economic benefits of the predictions.

We think that the evidence of predictability of stock market contractions, based on the OECD indicators deserves a closer look, in order to evaluate if it is restricted to this particular time period and group of countries, or if it generalizes to a wider group of countries and time span.

#### Q4 Uncited reference

Clark and West (2007).

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